

AARON HARSTINE

GOVERNMENT RELATIONS
& VENTURE LEADERSHIP

Builds businesses and leads the policy strategies that advance them. Co-founded ServLine, acquired by HomeServe for \$24.1 million, then led HomeServe's federal advocacy on water infrastructure and regulatory policy. Now leads development of POLIS, applying business and policy experience to AI tools for legislative operations and government relations.

I LEADERSHIP AND CURRENT PRACTICE

POLIS

Mid 2026 - Present

Founder and Chief Executive Officer

AI platform for legislative operations and government relations | In development

- Set vision and product strategy connecting legislative intelligence, stakeholder context, communications and institutional memory.
- Led development of congressional office prototypes and a live public research workspace with sourced briefs, legislative analysis and team approval workflows.
- Shaped the investor narrative, subscription model and commercialization strategy; secured signed, nonbinding congressional letters of intent for a founding beta.
- Expanded the product roadmap into corporate government relations, lobbying and European institutions, including client-impact analysis and coalition coordination.

INDEPENDENT PRACTICE

2025 - Mid 2026

Government Relations Consultant

- Represented companies and individuals in confidential Capitol Hill lobbying and government relations engagements; advocated for client priorities through direct engagement with members of Congress.



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\$24.1M

SERVLINE / HOMESERVE

Acquisition in December 2019

STRATEGIC RANGE

Federal strategy

- Congressional engagement
- Regulatory advocacy
- Coalition building

Commercial execution

- Market development
- Business operations
- Acquisition integration

Product & AI

- AI workflow design
- Prototype development
- Investor communications

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FEDERAL POLICY / BUSINESS STRATEGY / AI



II FEDERAL ADVOCACY AND ENTERPRISE

HOMESERVE / BROOKFIELD

2020 - 2024

Senior Director of Federal Government Relations

- Led federal advocacy on water infrastructure and regulatory policy before congressional offices and federal stakeholders.
- Advanced water infrastructure appropriations priorities and directed congressional engagement on FTC negative-option and automatic-renewal rulemaking.
- Built industry and nonprofit coalitions around sustainable water management and infrastructure investment; developed public-private relationships to advance water conservation.

SERVLINE

2013 - 2020

Co-Founder

- Co-founded and developed the water-loss protection business acquired by HomeServe for \$24.1 million in December 2019.
- Directed product strategy, market development and core operations across financial management, marketing, customer service and team building.
- Oversaw post-acquisition integration of ServLine's sales and operations into HomeServe.

III POLITICAL OPERATIONS

TED CRUZ FOR U.S. SENATE

2024

Advance Team

- Coordinated statewide campaign advance operations, including venue evaluations, staging, technical requirements and candidate and VIP movement.
- Aligned communications and security teams to execute public events and resolve time-sensitive logistics under demanding campaign schedules.

EDUCATION

Rollins College

B.A. in Economics

B.A. in International Business

Emerging markets, marketing and management consulting.

Lettered collegiate rower; fourth nationally.

BOARD SERVICE

Congressional Energy Engagement Foundation

Provided strategic guidance and engaged members of Congress and energy stakeholders on policy discussions and sustainable energy solutions.



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